

Who is “MoJo Consulting”?

We are a sales & revenue development firm focused on solving client problems by providing the right solution with the right team at the right time. We provide quality, customized consultative services in M & A, Sales Representative Recruiting/Hiring/Training/Setting Performance Objectives & Managing, Interim/Turnaround Executive, Strategic Business Planning and More. Our priority is to optimize sales and company performance by providing clients with the right solutions to realize key strategic goals.

Value Proposition:

MoJo Consulting, LLC affords the expertise and skills, a keen commitment to outstanding client service, and a relentless focus on doing what is right for each client.

What sets us apart?

- **Our experience.**
We are a firm of professionals who will do the right thing for our clients. Our expertise ranges from C-Level Sales Management, Strategic Business Planning to Global Business Development. We believe in providing each client with maximum support, and innovative thinking.
- **Clients are the center of our attention.**
Our goal is simple: to build long-lasting relationships based on trust. We earn each clients' trust through our complete commitment to outstanding customer service and by doing what is right for our clients. The bottom line is we care about our clients and always seek a win-win scenario.
- **We deliver the best of our firm cost effectively.**
We make every effort to be value added and beyond client expectations.
- **We deliver customized solutions.**
Our first step is to listen to our clients' needs and understand their issues. We think creatively and partner with our clients to address their challenges. Custom solutions yield the greatest value for our clients.

Services Offered

We provide the right solution in the following areas:

U.S. Sales Representatives

Sales Contract Development
Recruiting non-fixed cost Sales Representatives

Interviewing & Hiring
Sales Training
Setting Performance Standards
Managing Sales Organizations
Special Projects

Mergers & Acquisitions

International

International Bus. Dev. Seminars
Distributor Contract Development
Recruiting Distributors – Dev. Countries
Interviewing & Hiring Distributors
Distributor Sales Training
Setting Performance Standards
Managing Distributor Organizations
Special Projects

Miscellaneous Services

Seek Buyers & Sellers
Manage the M & A Process
Define/Attain Due Diligence
Transition the Business

Interim C-Level Management Services
Strategic Business Planning
Special Projects
GPO/IDN Contract Management

www.mojoconsulting.com