

Solicitation Offering:

- GPO Contracting & Penetration
- IDN Contracting & Penetration
- Coalition Contracting & Penetration
- Full Service National Accounts Outsourcing

Business Development offering:**Business Development Project Offering 30, 60 & 90 Day Programs:**

National Accounts Training	Value Proposition Review	Distribution Channels
Sales strategy & Tactics Review	Value Proposition Development	Market Intelligence Research
Salesforce Training	Potential Customer Targeting Strategies	Advisory Consulting
Salesforce Development	Presentation Skill Set Training	Focus Groups
Sales Targeting Strategies	Power Point Presentations	Executive Mentoring
Website Development & Design	Investor Due Diligence	Committee & Board Advisory Services
Developing Presentation Skillsets	Start-Up Company Go To Market Strategies	Recruitment & Placement
Value Proposition Development Characteristics	Business Development Project	Start-Up Company Funding